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Ohio-based Mobile Medical Vehicle Manufacturer Hits the Success with 2X Organic Traffic Growth & Qualified Leads!



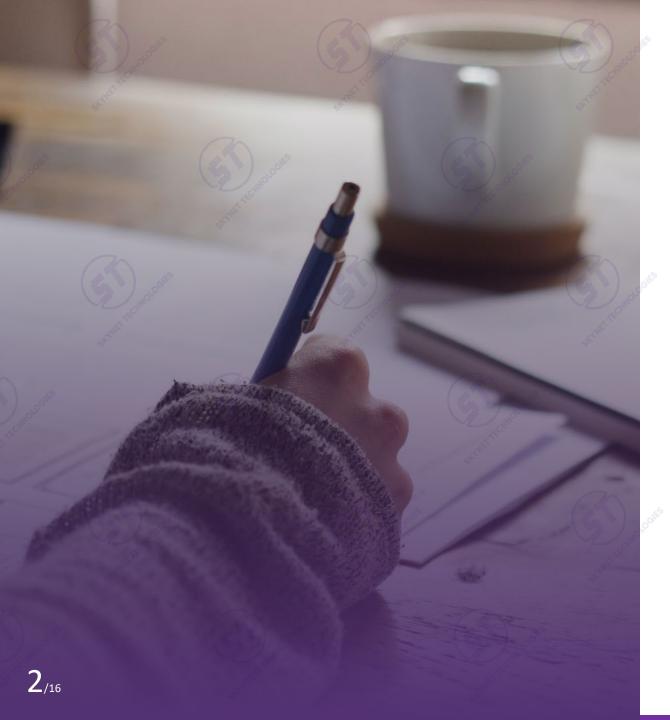


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Achieved Page #1 Ranking for Targeted Keywords:

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The Brief

The client has spent years of collaboration with dental professionals to understand their office requirements. With a team of designers and engineers; they are providing "medical/dental offices on wheels" mounted bus and chassis from leading manufacturers such as Thomas built, Ford, Chevrolet, and more. They have substantial experience with the manufacturing protocols of new and used mobile dental clinic/medical clinics and the necessary equipment. Also, the client provides refurbished medical equipment including MRI scanners, CT scanners, PET/CT scanners, nuclear medicine camera, catheterization lab system, ultrasound system, and more for global brands GE, Siemens, Phillips, and Toshiba.

Their vehicles can be found serving private sector organizations, government, hospitals, dentists, and more both across the United States and around the world.



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Project Details

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Please find following details about project type, size, used platform, and what kind of services we have served to them:



Industry

Mobile Medical Vehicles Manufacturer and Consultant

Project Size

Services

Website Design

Website Development

Search Engine Optimization

Medium

Platform

WordPress HTML/CSS





Biggest Challenges

- Create a website from scratch.
- A higher competition in this ever-changing nature of digital marketplace, is the biggest challenge to success.
- Traffic needs to increase from 0.
- Increase the trust and best experience of healthcare professionals.
- More specifically, the team was looking for specific quality leads to ensure their digital efforts provide actual business value.
- Increase lead generation quantity and quality.
- Creating a greater brand awareness which was comparatively low across USA.
- Provide an online support from which customers can connect with our client at any time and resolve their queries or questions at that time only.
- Content promotions and distribution.

The Approach and Solution

We had the pleasure of being a partner of this client for over 10 years. In the first phase of the website, we researched the competition and created a website's visual sitemap. Once the client agreed, we created their website with the best SEO practices. With an in-depth understanding of their website and technical pain points, we have developed a comprehensive SEO strategy that includes the following activities:

Set up new XML sitemap

- Local SEO
- Optimization of content and meta tags as
- per targeted keywords
- Website technical audit
- Website architecture optimization
- Content strategy recommendations
- New content development
- ➡ Link building

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- Website Page Speed Optimization
- User friendly inquiry / RFQ forms
- optimization
- Live chat integration
 - Mobile first indexing
- Social media integration
- Organic social media marketing

We performed regular on-site SEO maintenance to make sure the site's every page is fully optimized with a targeted keyword list & improve the overall site's credibility. Regular content additions and updates encourage traffic growth. Digital reputation is an essential part of internationally focused digital strategy. So, we were used to adding aggressive content and doing link building activities. Whenever there is any product launch, we used to add a new page to the website to enhance its ranking and organic traffic. In addition, our team was used to adding search-optimized articles on a regular basis which is readily shareable through any online platform.



The Analysis

To find the right insights and data for long-term growth through above practices, we have picked the best-in-class SEO tools which we are using on a regular basis:



SEMRUSH

Google Search Console

MOZ

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The implemented recommendations proved rewarding as we saw 2X organic traffic compare to its previous year's organic traffic. Also, the client was incredibly happy to achieve 2X qualified leads yearly. Also, we have achieved Page #1 ranking at Google SERP. This was not only due to basic SEO implementations but also through developing targeted content focused on users' queries.

Our long-term commitment to SEO continues to pay off as traffic and sales growth. We are continuously up to date with latest industry trends as well to grab the new opportunities! SEO changes fast; it comes with new challenges from algorithm changes to voice impacts as well. We provide comprehensive SEO services with well-established approach and ever evolved with the improvements over a time!

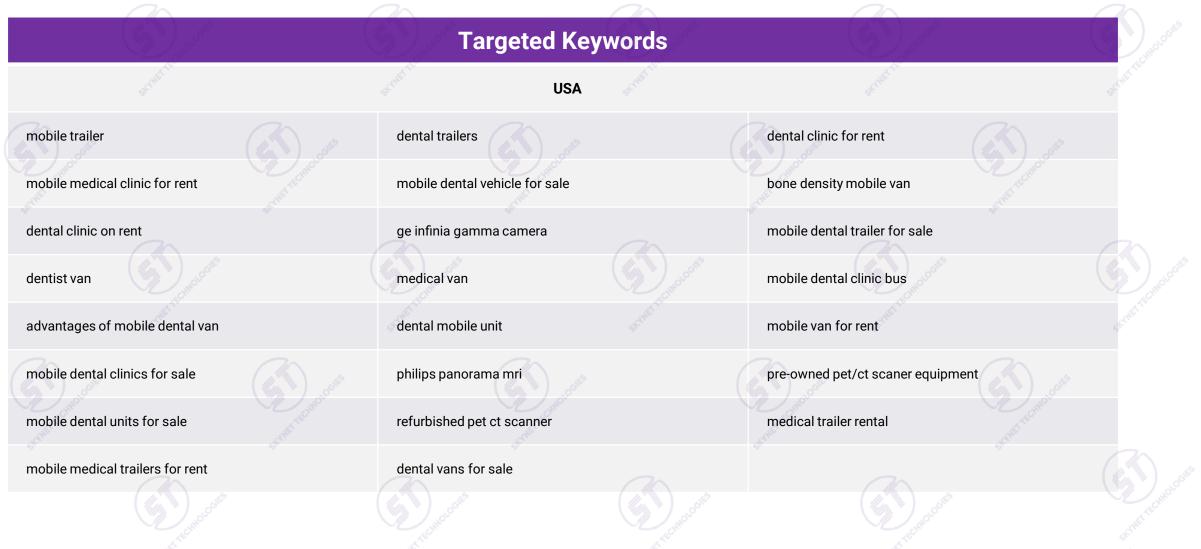
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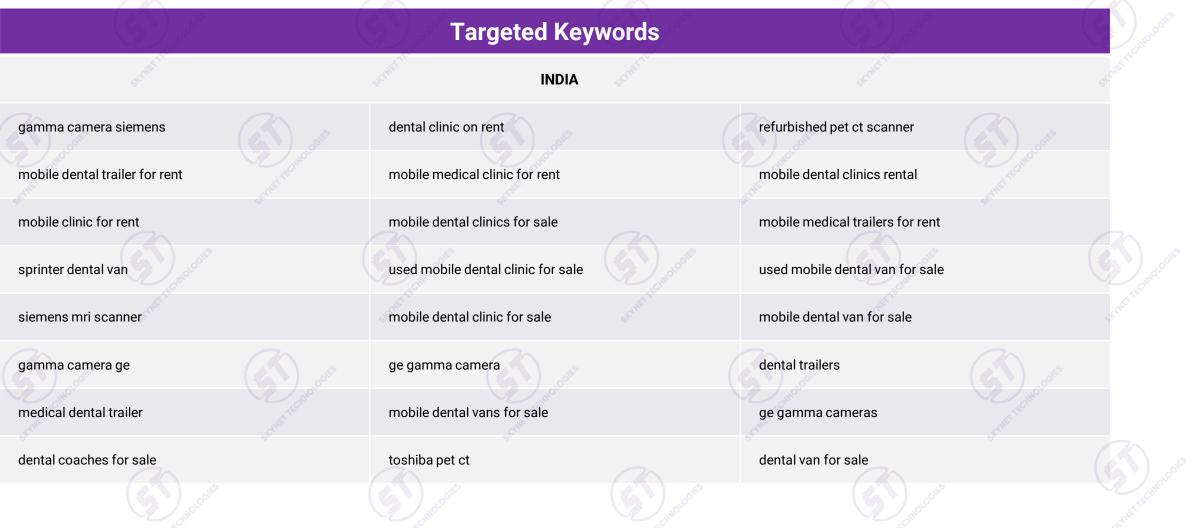


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Achieved Page #1 Ranking for Targeted Keywords





Achieved Page #1 Ranking for Targeted Keywords

Targeted Keywords

CANADA

dental van for sale

gamma camera ge

sprinter dental van

mobile clinic for rent

medical dental trailer

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mobile dental trailer for rent

used mobile dental clinic for sale

mobile dental clinic for sale

mobile dental clinics for sale

mobile dental clinics rental

dental coaches for sale

ge gamma camera

mobile dental vans for sale

dental trailers



Achieved Page #1 Ranking for Targeted Keywords

Targeted Keywords

UAE

S.

dental coaches for sale

gamma camera ge

gamma camera siemens

mobile dental trailer for rent

medical dental trailer

mobile clinic for rent

mobile dental clinics for sale

used mobile dental clinic for sale

mobile dental clinic for sale

mobile dental vans for sale

refurbished pet ct scanner

mobile dental clinics rental

used mobile dental van for sale

mobile clinic for sale

used mobile clinic for sale



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Thanks for Your Time. Any Questions? You can connect with us at:



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